

**Investment professional, either Director or Senior Manager,  
based in Copenhagen and working with investments in Ukraine and the  
Middle East and North Africa region**

IFU has **invested in the Europe and MENA region since 1970** and has established more than 225 project companies over the years. The current portfolio consists of 20+ companies, and IFU is expanding its activities within direct investments and as a fund manager.

We are looking for an investment professional to **be part of the investment team** covering this region. Either an Investment Director with experience in leading and completing investment transactions, or a Senior Investment Manager, who is developing this experience, and who aspires to become an Investment Director.

The team consists of seven people, all reporting to the Vice President, Europe and MENA. **The team takes active part** in securing that it reaches the common investment targets and in having seamless and pro-active cooperation with IFU's sector investment teams. The team is located in Copenhagen and in Kiev.

Your **solid understanding** of debt financing, structured finance, capital markets and project financing documentation are key. **Knowledge of the Europe and MENA region** and experience from working with projects in the region is an advantage.

Regardless of the level of the position you are expected to deliver **successful project sourcing and have an eye on continuous pipeline prioritization, combined with professional deal making of high precision and efficient portfolio management**. The Investment Director is expected to be able to lead and drive complex investment transactions and represent IFU on boards of project companies, and the Senior Investment Manager is expected to – with some guidance - lead and drive smaller and less complex transactions. Both vacant positions provide potentially interested Danish companies and other project partners with advice and insights regarding investment opportunities and set up co-financing for project companies that are economically viable and **uphold IFU key values such as sustainability and ESG**. You will also take active part in the deal structuring and management of the transactions, including preparation of project appraisal reports for IFU's Investment Committee.

The successful candidate is an **innovative person and a motivating communicator**, who can spot opportunities. You have **excellent analytical skills** and an academic degree at MA level. You are fluent in written and spoken English – Danish is an advantage. **You are a good team player with the ability to work in a cross-cultural team**.

Your base will be IFU's head office in Copenhagen with some travelling in Denmark and in the Europe and MENA region.

Bech-Nielsen, Riber & Partnere Executive supports this recruitment. Please direct your questions to Managing Partner Christian Riber: +45 20 25 78 87, mail: cri@bnri.dk. To apply for one of the positions, please upload your application and CV to

<https://bnri.emply.net/recruitment/vacancyAd.aspx?publishingId=44f11eee-293b-4c04-bd8f-77eb3291ee40>

**Applications are processed continuously.**

IFU – the Investment Fund for Developing Countries offers risk capital and advisory services to companies in Africa, Asia, Latin America and parts of Europe. Investments are made on commercial terms in the form of share capital, loans and guarantees. The purpose is to promote economic and social progress as well as supporting the UN Sustainable Development Goals. IFU act as fund manager for several investment funds based on public and private capital, including the Danish SDG Investment Fund. In 2018, IFU invested DKK 1.5 billion, and in total the fund has been engaged in close to 1,300 investments covering more than 100 developing countries. Total capital under management is DKK 11.4 billion.