

Investment Director for the Sub-Saharan Africa investment team

Based in Accra, Ghana and working with investments in West Africa and
across Sub-Saharan Africa

IFU is **looking for a French-speaking Investment Director** to be part of the team covering Sub-Saharan Africa. This regional team carries out investments and manages the portfolio of project companies in Sub-Saharan Africa. The team works across all sectors and in close cooperation with the sector teams for investments in agriculture, renewable energy and financial institutions. IFU provides advice and risk capital to companies in the developing world and invests in commercially viable projects through equity as well as loans. IFU also acts as fund manager for the Danish Sustainable Development Goals Investment Fund and invests about USD 250m per year.

The Sub-Saharan Africa team consists of six Investment Directors and a Senior Investment Manager, an Investment Support and a student, all reporting to the Vice President, Sub-Saharan Africa. Two Investment Directors are located in Nairobi, two in Accra, and the rest of the team works in Copenhagen at the IFU head office. The team takes active part in ensuring that **the team reaches the common investment targets** and in having a seamless and pro-active cooperation with the sector investment teams.

In the role as Investment Director, you are expected to deliver **successful project sourcing** and have an eye on continuous pipeline prioritization, combined with **professional deal structuring** of high quality, due diligence and preparation of project appraisal reports for the investment committee and **efficient portfolio management**. The Investment Director is expected to be able to lead and drive complex investment transactions, provide potentially interested Danish companies and other project partners with advice and insights regarding investment opportunities and set up co-financing for project companies that are economically viable and **contribute to the UN Sustainable Development Goals**. The Investment Director is expected to represent IFU on boards of project companies.

We expect that you have extensive knowledge and experience from working in West Africa in the areas of investment, finance, accounting and contracting – together with a strong financial flair and sound judgement. In addition, you have a broad business network in the region, specifically within the Francophone countries, enabling you to identify relevant investment opportunities. You will be able to undertake extensive travel throughout the region and to Denmark.

To succeed, we envision you as innovative and a motivating communicator - able to spot opportunities and generate enthusiasm among potential investment partners. You have a relevant academic degree at master's level, and minimum 7-10 years' relevant experience in West Africa, perhaps from working in the region for a large international company setting up subsidiaries or arranging project financing or from an international finance/investment institution. Experience from investments within agribusiness, renewable energy or financial institutions sectors is an advantage.

You are fluent in written and spoken English and French.

IFU's office in Accra is located at the Danish Embassy in Accra.

How to apply:

N2Growth will be managing the initial selection process for this position. If you are interested in applying, please send your application to Lanre Fisher, Senior Partner Africa at N2Growth (contact details: l.fisher@n2growth.com / +234 806 604 3523)

Your application should include:

- A cover letter that demonstrates why you are a relevant candidate for this job, based on the job described and its requirements
- An up-to-date CV that includes a description of relevant investments, in which you have been involved – including their size
- A breakdown of your current compensation package.

IFU, the Danish Investment Fund for Developing Countries, provides risk capital and advice to companies wishing to set up or expand business in Africa, Asia, Latin America and parts of Europe. Investments are made on commercial terms in the form of equity and loans. The purpose is to promote economic and social development in the investment countries. IFU's head office is in Copenhagen, and we are represented in China, India, Singapore, Kenya, Ghana, Peru, Brazil and Ukraine. For more information, see www.ifu.dk.