

## **INVESTMENT DIRECTOR, WORKING WITH INVESTMENTS WITHIN THE FINANCIAL SERVICES SECTOR**

**We are hiring an Investment Director, who is motivated and passionate about working with commercial and sustainable investments that create impact in countries across Africa, Asia, Latin America, and parts of Europe.**

IFU is Denmark's Development Finance Institution, striving to be a best-in-class impact investor. We think innovatively about ways to deploy our capital, attract and mobilise other investors, and drive sustainable impact in emerging markets. IFU mainly takes minority shareholdings and is an active investor in growth companies within our focus sectors.

IFU is a global organisation and offers a diverse and inclusive working environment with strong values like teamwork, a "can-do" attitude and being proper in our daily work. We are approx. 100 full time employees representing 18 different nationalities, with more than 15% of staff located at our regional representations, who all share the IFU purpose: to support the green transition and contribute to just and inclusive economies in developing countries and emerging markets.

### **THE POSITION & YOUR TASKS**

The Investment Director is a fully versatile expert developing and managing investments within the financial services sector, and has proven skills and technical excellence in managing critical investment projects that create significant impact. The sectors cover investments into financial institutions and companies addressing financial inclusion, e.g. microfinance. MSME finance, microinsurance.

You would be expected to source investments from your network of business contacts, lead deal teams through the entire deal cycle and also represent IFU on boards of portfolio companies. The investment teams in IFU are responsible for the entire investment process and the position will offer a truly varied role, from sourcing through investing to managing the investments and exit.

Reporting to the SVP of the sector and part of the sector team you take active part in each transaction, either as lead on the deal team or as expert, and always offer guidance to less experienced colleagues.

The Investment Director must establish relationships with senior internal and external stakeholders that stretch across several functions and geographies, and should actively develop investment pipeline and manage demanding business relationships.

The position can be based in either IFU's headquarter in Copenhagen or in IFU's office in Nairobi.

### **YOUR QUALIFICATIONS & EXPERIENCE**

The key qualifications are 10+ years full-time experience and track record from M&A, corporate finance, private equity, impact investing or other relevant experience, with direct experience with emerging markets. In addition, you are experienced within:

- Sourcing investment opportunities
- Managing the investment process, including pipeline
- Asset management and valuation
- Project management
- Strong stakeholder skills
- Negotiation of legal documentation
- Ability to structure a transaction to maximise the risk/return profile
- Technical and commercial acumen from the sector is an advantage
- Fluent in English both in writing and spoken
- have strong interpersonal skills and business judgement

### **WORKING AND LEARNING AT IFU**

As an investment professional in IFU, you will get familiar with how we work and create impact through investments in developing countries. Learning is an important element of working in IFU, and we will support your personal development through training, sparring and by ensuring that you get exciting and challenging tasks that you can learn from, supplemented by regular internal and external training sessions. When joining IFU, you will participate in our extensive onboarding programme to give you the best possible start in your new role.

## **YOUR APPLICATION**

If you can see yourself in this role and think the job sounds interesting, we would love to hear from you!

Please send your CV and motivated application to [job2@ifu.dk](mailto:job2@ifu.dk) as soon as possible. We will screen applications and conduct interviews on an ongoing basis.

## **FURTHER INFORMATION & CONTACT**

For further information and to learn more about working at IFU, please visit our website at [www.ifu.dk](http://www.ifu.dk). If you have any questions, you are welcome to contact HR Business Partner, Hege Veiby Mortensen, at [hvm@ifu.dk](mailto:hvm@ifu.dk).

*IFU – the Investment Fund for Developing Countries is a Danish impact investor contributing to green, just and inclusive societies as well as supporting the Sustainable Development Goals. IFU provides risk capital to companies operating in developing countries across Africa, Asia, Latin America and parts of Europe. Investments are made on commercial terms in the form of equity, loans and guarantees. IFU has co-invested in over 1,300 companies in more than 100 developing countries and emerging markets. Contracted investments total EUR 31 billion, of which IFU has contributed EUR 3.4 billion. Capital under management is EUR 1.7 billion. Read more at [www.ifu.dk](http://www.ifu.dk).*